

Duties and Services You Will Need in a Real Estate Transaction

Are you a Customer
Or a Client?

CUSTOMER

When you
ARE NOT
Represented.

- * HONESTY
- * FAIRNESS
- * ACCOUNTABILITY
- * REASONABLE CARE
- * DISCLOSE MATERIAL FACTS
- UNDIVIDED LOYALTY
- CONFIDENTIALITY
- FULL DISCLOSURE
- OBJECTION
- EVALUATION
- PRICE COUNSELING
- NEGOTIATION HELP
- WORKS FOR YOU
- ACTING UNDER CLIENTS INSTRUCTIONS

CLIENT

When you
ARE
Represented.

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Texas law requires all real estate license
Holders to give information about
Brokerage services to prospective
Buyers, tenants, sellers and landlords.

Representing the Seller

Representing the Buyer

A BROKERS MINIMUM DUTIES REQUIRED BY LAW

- Put the interest of clients above all others, including the broker's own interest.
- Inform the client of any material information about the property or transaction received by the broker.
- Answer the client's questions and present any offer to or counter-offer from the client.
- Treat all parties to a real estate transaction honestly and fairly.



Information About Brokerage Services



Gold Tier Top Producer 2024
Silver Tier Top Producer 2023, 2022, 2021
Rookie of the Year 2021
#1 Top Producing Agent 18-Months or Less in the Business 2021



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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

BHGRE Gary Greene, Katy Licensed Broker/Broker Firm Name or Primary Assumed Business Name	0475512 License No.	Brokerage@GaryGreene.com Email	713-465-6644 Phone
Mark Woodroof Designated Broker of Firm	0415360 License No.	Brokerage@GaryGreene.com Email	713-465-6644 Phone
Angela Chavez Licensed Supervisor of Sales Agent/ Associate	0627419 License No.	Angela.Chavez@GaryGreene.com Email	281-646-1136 Phone
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Buyer/Tenant/Seller/Landlord Initials

Date

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov

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