

Office Summary

Data Source: Personify

Time Frame
Prior Year

Brokerage or Office
Brokerage

Office + ID
RE/MAX Leading Edge, Galveston, TX: 100424113

RE/MAX Leading Edge
3616 7 Mile Road
Galveston, TX 77554
Total Open Offices: 1
Open Date: 12/6/2012
Tier: THRIVE
Brokerage Renewal Date: 11/19/2027

Churn vs Recruiting %

Dates Used in Calculations: 4/1/2024 - 3/31/2025

Recruiting %	Churn
20.1%	35.2%



Agent Production

*TTM: 1/1/2024 - 12/31/2024

Avg. GCI per Agent:
\$112,628

*Goal: > \$85k per Agent

MaxCenter Staff

*As of 12/31/2024

MaxCenter Staff Count:
2

*Goal: 1
Staff per 15
Agents

Agent Count

*Agent Count as of 12/31/2024

Current Agent Count: 39
MAC: 15



Additional Agent Production

*TTM: 1/1/2024 - 12/31/2024

Avg. Volume/Agent:
\$4,393,812

Avg. Transactions/Agent:
8.74

Agent Experience

*Year as of 2024

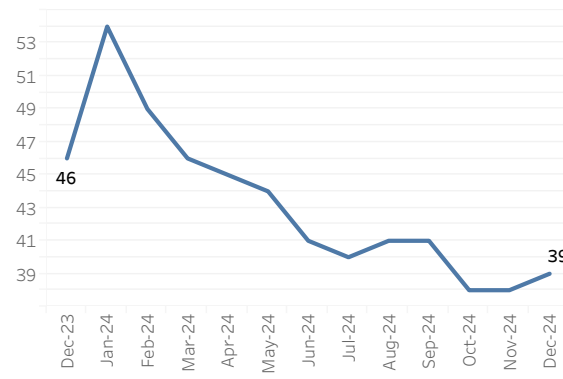
Avg. Experience:
8.8

*Goal: > 9 years
experience

Agent Count Change

*Agent Count as of 12/31/2024

Agent Count % Change: -15.2%



Monthly Billing/Stats Reporting

*March 2025 Bill

6-Month Payment Rate: 100%

Trailing Twelve Month Stats Reported: 100.00%

Current Balance Due: \$0.00

Past Due Billing & Balances

Annual Dues: \$410.00

Promissory Notes: \$0.00

Office Monthly Billing: \$0.00

Total: \$410.00



Office Productivity

YTD is through 12/31/2024

YTD Transactions	Prior YTD Transactions	YoY Transactions % Change
376.00	452.00	-16.8%
YTD Volume	Prior YTD Volume	YoY Volume % Change
\$188,933,900.61	\$227,499,616.00	-17.0%
YTD Commission	Prior YTD Commission	YoY Commission % Change
\$4,843,011.52	\$5,888,170.38	-17.8%

Agent Count

Data Source: Personify

FDC Name
All

Brokerage or Office
Brokerage

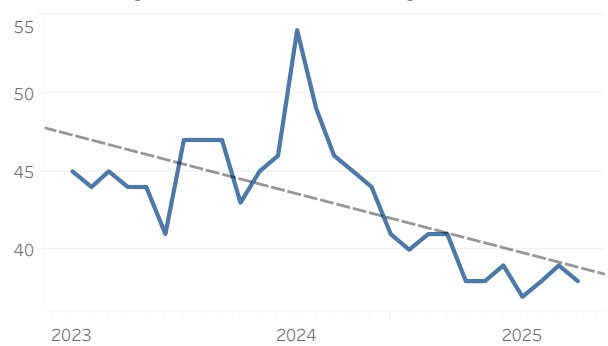
Office + ID
RE/MAX Leading Edge, Galveston, TX: 100424113

Agent Count as of 4/14/2025

Agent Change Metric
YTD

	Agent Count	YTD Agent Count Change	YTD Agent Count % Change
RE/MAX Leading Edge, Galveston, TX: 100424113	38	-1	-2.6%

Agent Count Trend Brokerage Level



Agent Count Trend Office Level*



*History may include offices that are currently not in Open status

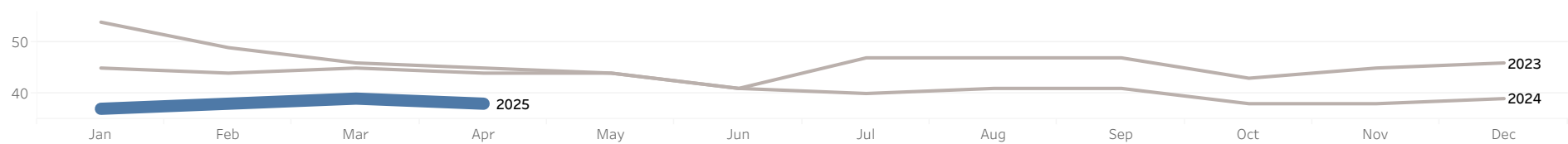
Show Offices?

No

City, State

Galveston, TX

Agent Count YoY



Agent Movement

Data Source: Personify

FDC Name
All

Brokerage or Office
Brokerage

Office + ID
RE/MAX Leading Edge, Galveston, TX: 100424113

Movement Time Frame
Trailing 12 Months

Recruiting % vs Churn

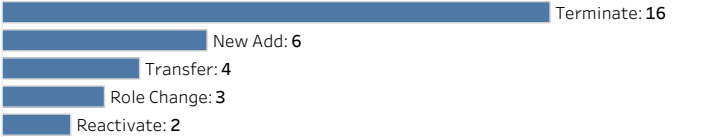
Dates Used in Calculations: 4/1/2024 - 3/31/2025

	Recruiting %	Churn
RE/MAX Leading Edge, Galveston, TX: 100424113	20.1%	35.2%



Trailing 12 Months Movement Totals

*Data is through 3/31/2025



Trailing 12 Months New Adds + Reacts by Experience

*Data is through 3/31/2025

Agent Exp Bins	New Add	Reactivate
20+	2	
Unknown	4	2

Trailing 12 Months Terms by Tenure and Experience

*Data is through 3/31/2025

Agent Exp Bins	Agent Tenure Bins			
	0-1	2-4	5-9	10-19
5-9		2	1	
10-19		1		2
20+	1			1
Unknown	5	3		

Trailing 12 Months Terms by Commission



Office Productivity

Data Source: Personify

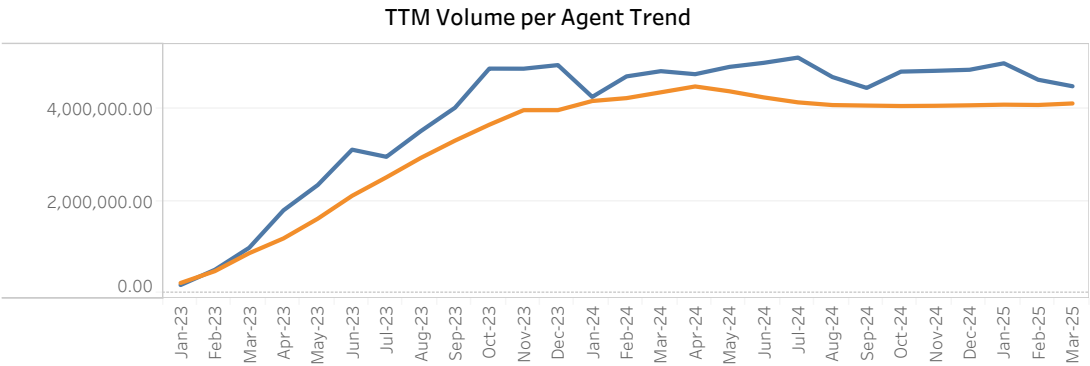
FDC Name
All

Brokerage or Office
Brokerage

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Productivity Selection
Volume

Legend
Moving Dynam Prod per Agent
Moving CBSA Dynamic Productivity per Agent



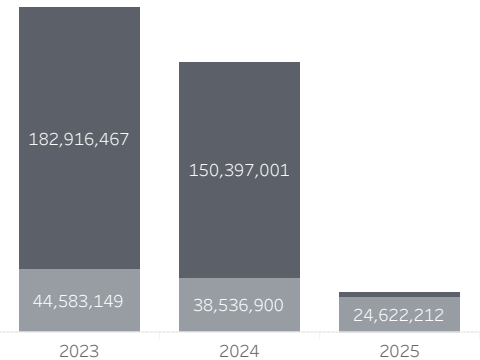
*These averages are based on the current agent count, while the "Office Summary" averages are based on the average agent count for the TTM period. These numbers are not expected to tie out.

RE/MAX Leading Edge TTM Volume per Agent:
\$4,487,672.11
RE/MAX in my Area(s) TTM Volume per Agent:
\$4,115,412.47

Yearly Volume for RE/MAX Leading Edge

*Most Recent Productivity Reported: April 2025
**YTD is through 3/31/2025

Legend
Rest of Year
YTD



YoY Volume % Change
-36.1%

YTD Commission Rate
2.56%
Prior YTD Commission Rate
2.71%

My Area(s)

Agent YoY Commission Change

*Only includes agents with production in current YTD and same period last year

Gerri Empey: (\$48,715.00)	Susanna Mayberry: \$71,072.50
Amy Larner: (\$44,382.50)	Casey Howell: \$38,880.00
John B. Sincox : (\$42,648.00)	Richard Sangregory: \$35,310.00
Ryan Moody : (\$27,225.00)	Lawrence A Wester III: \$32,556.10
Taya Paysse-Macon: (\$13,915.00)	Meredith B. Welsh: \$16,980.00

Houston-The Woodlands-Sugar Land, TX

Area(s) Total RE/MAX
Brokerage Count
38

Awards

Data Source: Personify

FDC Name
All

Brokerage or Office
Brokerage

Office + ID
RE/MAX Leading Edge, Galveston, TX: 100424113

Awards Trending

Award Achieved
All

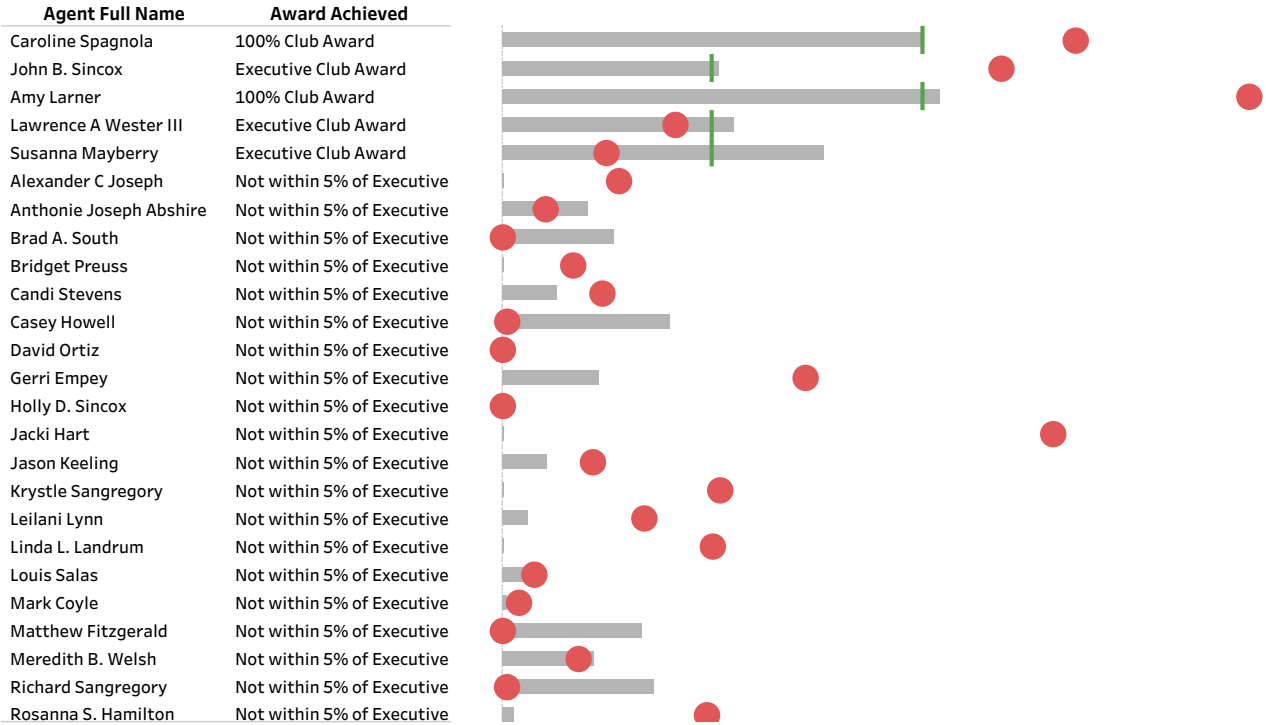
Awards Trending Time Frame
YTD

Award Trending Sort
Close to Award

YTD Commission

Prior YTD Commission

Award Commission Threshold



Award Winners

*This is a count of agents currently at the selected office/brokerage who have won these awards

Award Year
2025

Award Type	Award Name	
Service	15 Year RE/MAX Anniversary	1